# GoFarm Hawaii



Multi-campus, interdisciplinary Farmer Training with public/private support (Getting everyone to play and pay)

# the Idea

<u>Agribusiness Incubator Program</u> (AIP) = Only 1/2 the solution (business) and no land for incubation

Public demand but University did not teach "farming"

Other farmer training groups but Other farmer asking AIP to train training variable quality and consistency

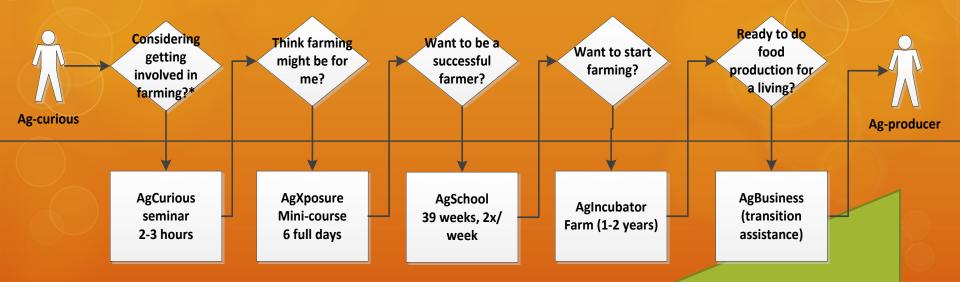
Current farming sexiness = opportunity to have new How turn lots of farmers interest into lots Practice interest into compresent

rest into locs Practical/experiential, producers? based farmer training

Not a new idea... Reach out to others with same idea (internal and external)

### Form <u>inclusive</u> interest group... Form focused WORKING group

## GoFarm Hawaii



Student commitment Program resources

# more Info

#### **AgCurious Seminar**

- Attract those with interest in getting involved in agricultural production.
- Provide them with an overview of the industry in Hawai'i and its importance.
- Convey a sense of what is involved in farming, both as a farmer and farm worker, including: challenges and opportunities, costs and benefits, and lifestyle.
- O Inform participants about various avenues to get started, but especially recruit those who want to know more about what it is like to be a farmer to the next phase (AgXposure).

### **AgXposure Mini-Course**

- Provide participants with experiences that convey the lifestyle and knowledge areas important to farming to expose them to what life would be like if they were to be a farmer.
- Recruit those who want to learn how to be a successful farmer to the next phase.

### AgSchool

- Participants acquire a fundamental understanding of the principals underlying critical production topics.
- Participants practice the techniques related to critical production topics.

- Participants practice techniques related to business management topics.
- Participants develop a business plan.
- Participants learn of the resources available to assist them and/or further their knowledge of farming and business management.

#### AgIncubator

- Participants practice farming their chosen crop on land provided by the program for up to two years.
- Mentorship and monthly deep-dive technical workshops.
- Shared equipment and infrastructure.
- Opportunity to market through the AgIncubator CSA.

#### AgBusiness

- Provide transition assistance to launch AgIncubator participants into viable agribusinesses.
- Provide assistance finding and securing land and financing.
- Provide business startup and planning consulting.

## GoFarmHawaii.org

# getting Buy-in

Landowners Instructors
Include everyone Other programs
Funders Departments/institutions
Cross-silo joint leadership

### Generate excitement

Trip to NE (learning, relationships, impetus) Credible, Aspirational (#1, statewide) Constant dialogue, status updates

### **Demonstrate momentum**

Key startup funding identified from existing compatible grant Kickoff and keep moving

# making it Rea

### **Identity ASAP**

Spread the word

Startup, startup funding

Farm Coach key

## READY, FIRE, AIM

**\$upport follows success** 



## the Real (so far)

### AgCurious (7/12): 90 attended



### AgXposure (9/12): 35 applied, 20 accepted







## the Real (so far)

### AgSchool (1/13): 18 applied, 13 accepted

AgCurious II (7/13): 100+ already registered

# 



UNIVERSITY of HAWAI'I® WINDWARD **COMMUNITY COLLEGE** 

\$\$, land, instruction, organization



KAMEHAMEHA SCHOOLS® \$\$, land



instruction, organization









HILO





WAIMANALO HEALTH CENTER



USDA

of Food and Aariculture



#### **College of Tropical Agriculture** and Human Resources

land, instruction, organization



\$\$

humans

Adam Reed, USDA-NRCS Douglas Vincent, CTAHR Erik Shimizu, AIP Ethel Villalobos, CTAHR Frederick Reppun, WCC Andrea Kawabata, CTAHR Glenn Teves, CTAHR Helen Spafford, CTAHR Ann Marie Matsuzaki, KSBE James Hollyer, CTAHR Janel Yamamoto, AIP Charles Nagamine, CTAHR Janice Uchida, CTAHR Charles Reppun, Waianu Farm Jari Sugano, CTAHR Claire Sullivan, Whole Foods Jim Cain, Ku i ka Mana Cynthia Nazario-Leary, UHMC Jenssen Uyeda, CTAHR Jody Smith, CTAHR Jonathan Deenik, CTAHR Desmond Ogata, CTAHR Joseph DeFrenk, CTAHR

Albert Louie, HDOA

Alton Arakaki, CTAHR

Ann Emmsley, UHMC

Carl Evensen, CTAHR

David Ferrell, UHMC

David Ringuette, WCC

Ali Fares, CTAHR

Kapu Smith, KSBE Kawika Burgess, KSBE Koon-Hui Wang, CTAHR Linda Cox, CTAHR Mark Nickum, CTAHR Mark Wright, CTAHR Michael Kawate, CTAHR Robert Paull, CTAHR Scott Nelson, CTAHR Steven Chiang, AIP Susan Kubo, USDA-NRCS Theodore Radovich, CTAHR Traci Sylva, CTAHR William Sakai, UH Hilo

# Why?

**Credibile** – University based, recognized partners

**Rouge** – atypical versus expectations of university bureaucracy and speed

### Agenda/Silo free -

Organi-conventional, Crosscampus/department/ organization/island Sexy – A way for funders and collaborators to support a popular area

> **Success** – Positioning to be THE recognized source of farmer training in Hawaii

> > **Leveraged** – Instruction, land, money

Credit for everyone! - Sum of the parts > whole

# Mahalo





Steven Chiang, Director Agribusiness Incubator Program University of Hawai'i (808) 956-3530 schiang@hawaii.edu

